

We can make your Electricity Bill

₹0\*\*



**IBD Solar**

**INDIAN BUSINESS DEVELOPERS  
SOLAR**

Official Area Partner for

Rich-Phytocare **RiCH**

*Authorized Installer for*



**Proprietor: Dr. Jais George | Direct:8156963552**

**[www.solarpowerkottayam.com](http://www.solarpowerkottayam.com)**

## High Electricity Bill

“High electricity bill is something everyone faces and there is no option but to pay the bill. I know how it feels when you feel money is leaving your pocket for high electricity bill and you feel helpless to stop it. The constant worry in your head when you start to think should I turn on my AC today or did I leave the fan on? Will I be hit by a high bill again? I faced this problem too at my house in 2014 and that got me looking for a solutions to the same. That journey took me to Solar; Solar but what kind of solar would work the best in Kerala. I have been where you are and I have tried all kinds of solar at my house before settling for the system I have now.

This journey led me to starting Indian business Developers Solar so that I can solve this problem that everyone faces.”

-Dr. Jais George  
Proprietor Indian Business Developers Solar

## Our Promise

“Yes we can make the consumption in your Electricity bill to ₹0. I know this is a bold claim to make in a world full of people making exorbitant claims and not delivering on it. But this is what my company and my team can do for you; And we have delivered on this promise to all our happy clients. It is my promise that we will give you the best quality and the latest technology to get the most yield possible per Kilowatt

What I want is for you to have a smile next time you see your electricity bill”

-Dr. Jais George  
Proprietor Indian Business Developers Solar

Shameem Mohammed  
15h · 🧑

One of the best and trustworthy companies for any kind of solar installation needs or power needs. Please queries in at Indian Business Developers Solar. Please watch the video and subscribe for more info.....

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**₹0..**

**Contact us**  
sales@solarpowerkottayam.com  
Direct- 815-696-3552

**IBD Solar**  
Indian Business Developers Solar  
www.solarpowerkottayam.com

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1 Comment

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## Our Client Testimonies.



-SAMUEL MATTHEW – OWNER- FINNETUBER EXPORTS PVT.LTD -80KW FACTORY +15KW HOME

*“...We installed their system at our Factory and home. Their 80KW Ongrid Solar system has been working fine at our factory since 2 years and now their 15Kw Lithium Hybrid solar is working great at our home. I don't even understand when the power outage happens at our home. Even Ac works at that time and zero Electric Bill. The Owner is very Knowledgeable and gave me the latest technology that none of the other installers had from best brands in the world...”*



-TANGACHAN DANIEL -10KW

*“...Really satisfied with the work done. Nice response from the team and very quick. They installed a 10KW solar ongrid from sungrow. I have been happy with it. I was a structural engineer in gulf so wanted good standard structure. They created a very strong custom GI structure. Not prebuilt structure like some others I talked to. Happy I found them. My bill went down from 14 thousand to 100 rupee ...”*



-SUSAN CHACKO 10KW

*“...My husband had to leave suddenly back to his work place after our house warming. I was looking for a trustworthy solar company but was worried when I found this company. The owner Dr. Jais and his wife came for the meetings and cleared all my doubts patiently and got me very*

*comfortable to do the project. Dr. Jais talked with my husband on video call several times before and during the install to make sure everything was done right according to what we wanted. The team paid special attention to finishing and were extra careful not to ruin any surface in the new house. The system can be checked even when we are out of the country so this is peace of mind for us. They completed the 10KW install in 1 month which was faster than promised. ....”*



-DR. THOMAS A.T -8KW.

*“...Their 8kw solar has been working great at my house since 6 years now. I am still getting the same solar generation that I got when installed. The system has had no issues till date. After sales is great and stil help me as soon as I call. Happy with the company and team ...”*



-DR. SHREENE NAMBOOTHIRI -15KW

*“...I started to worry every time my EB bill was increasing with my large house. Crossed twenty thousand and then I came across this company. They helped me understand the solar system and then I installed with them. The system is great and my EB bill now is zero. Can use everything at my house without worry of EB bill. I also got a MG electric car and travel is free too. They provided fast charger for my car too. Very happy I installed with this company...”*

## How do we do it?

How we get you zero consumption on your bill is simple. We calculate the number of units you consume in a day and we configure the size of the system such that it produces a little more than that number. The result is your consumption is off set and so Zero bill. The only bill you will get is the meter rental or any other charge that is non-consumption based. Unit consumption charge will be made to Zero.

## What kind of Solar systems do we provide?

We have Grid tied systems that don't have batteries and give you no additional maintenance costs; but don't provide any backup. You will have Zero Consumption bill.

We also have Grid tied systems with backup that will



give you the best of both worlds and offer you all the convenience of Grid tied systems with the convenience of having backup when the grid power fails. Uninterrupted power with a zero consumption bill

## Why Grid Tied?

Grid tied solar has proven itself to be better in most cases compared to off grid solutions across the world. Grid tied with backup is what is used in developed Solar countries like Germany, USA etc. Grid tied system uses net metering and that's why it gives you an option to have zero consumption billing. Off grid solutions cannot offer you this. There is also no recurring cost of replacing a lot of batteries every 5 years like off grid solutions

## Does Solar Work in any weather?

Although solar panels need sunlight to create electricity, it doesn't necessarily have to be direct sunlight. Our Systems are able to generate on average above 4 units per Kilowatt so you will be generating enough power even during rainy or cloudy days



## Does this Grid Tied System require any Maintenance?

The grid tied solar system is virtually maintenance free as there are no batteries on the solar generation side of the system. Only cleaning has to be done which is same for any system. This cleaning only has to be done once in 6 months.

## What are the Minimum and Maximum sizes we can do?

We have installed solar systems from 2 KW to Megawatt scale and we have done all kinds of projects. We have the expertise to handle residential and commercial projects of all sizes. We get you the best quality install possible to ensure the highest yield from your solar install to give you maximum savings. Quality of components chosen is the best so that the install lasts a long time.

## **What Projects have we completed?**

Our company CyberPower has completed over 600 projects and counting in the state of Kerala and we have prestigious projects like Solar for 18 KSEB substations ,the Kochi Metro Stations, Kochi CSEZ,..etc. in our portfolio. We have integrated small to megawatt scale projects and have the expertise to handle any size commercial and residential projects.

## **Warranties and support for our Products**

We provide up to 5 years warranty included with our installation and after that we will provide AMC(not included in initial price) for the remaining 20 years of the system. So in total we will provide 25 years support for the install and that is the theoretical life of the solar plant.

## **Does this Grid Tied System require any Maintenance?**

The grid tied solar system is virtually maintenance free as there are no batteries on the solar generation side of the system. Only cleaning has to be done which is same for any system.



## Why CyberPower?

CyberPower is a 6 billion \$ MNC and is currently ranking 6<sup>th</sup> in the world for Renewable Energy. They have R&D facilities in USA and they provide cutting edge technology to get the most yield from your solar system. Their well-trained install team and support ensures best quality for your install.



## Your Benefit for going Solar

You are helping the environment and your wallet at the same time. You will be able to get back the money spent on the project through EB Bill savings in 5 years on average. You also get Tax benefit with our bill. This is for 100% of the amount that you put into solar. You will be able to get 40% first year and 20% the recurring years. So you get the entire money back as tax savings in 5 years.



## Technologies we offer

We offer you the best technologies like Mobile monitoring through your smartphone from anywhere in the world. This can be either Sim-Based or Wi-Fi Based . We also offer you Perc-



Mono solar panels of the highest wattage in the market for your install. This will ensure that you get the highest possible yield from your solar install. Only the latest and the best in the industry will be used for your install by us.

## Do you help with the KSEB Procedure?

Yes we will handle all KSEB related paperwork for the Solar Install so that you have a hassle free experience.

**Completion reports and certificates follow in the next page**



## 1. Cochin Special economic zone



पीईसी लिमिटेड

(भारत सरकार का उद्यम)  
वाणिज्य और उद्योग मंत्रालय

**PEC LIMITED**

(A Government of India Enterprise)  
Ministry of Commerce & Industry

CIN: U74899DL1971GOI005600

PEC/SOLAR/A01/CSEZ/2017-18

21-06-2018

### COMPLETION CERTIFICATE

It is certified that the work order vide the office letter No. PEC/SOLAR/CSEZ/RP/2016 dated 28/10/2016 for Supply, Installation and Commissioning of 636KWP Solar Power Plant is successfully completed at Cochin Special Economic Zone Authority, Cochin through PEC Limited by M/s Rich Phytocare Pvt Ltd. The plant is running satisfactorily from the date of completion. The details are as below:

Sr No	Discription	
1	Size of Project	636 KWp Solar PV Plant at CSEZ, Cochin
2	Value	Rs 4,91,13,500/-
3	Date of Completion	21 <sup>st</sup> June 2017

(LALIT KAIN)

MARKETING MANAGER (SOLAR)  
PEC LIMITED

Ph: 011-23463237

Email: [lalit.kain@peclimited.com](mailto:lalit.kain@peclimited.com)





**NEW & RENEWABLE ENERGY DEVELOPMENT  
CORPORATION OF ANDHRA PRADESH LTD.,**

(A State Government Company)

# 2-55/2, Near Municipal Corporation, Kongareddipalle, CHITTOOR - 517001 Ph: 08572-233187.

Ref: NREDCAP/CTR/Solar/RESCO/2019-20/88

Date: 21.12.2019

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that M/s. Rich Phytocare Private Limited, Chennai has successfully completed the work of design supply, installation & commissioned of **2000KWP** of Grid connected Solar Rooftop Systems in Andhra Pradesh (Tender ref: **NREDCAP / OSD / NM / RESCO / 42 - 158 / 2018., Dt:12.06.2018.**) The total project value of Rs.11,20,15,800/- comes under same allotment under the above tender ref. As per the allotment the company was installed the Grid Connected Solar Rooftop Systems at respective institutions.

The systems are working satisfactorily for the past 6 Months.

DISTRICT MANAGER  
NREDCAP  
2-55/2, Near Municipal Corporation  
KONGAREDDIPALLE,  
CHITTOOR - 517 001



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CORPORATION OF ANDHRA PRADESH LTD.,**

(A State Government Company)

# 2-55/2, Near Municipal Corporation, Kongareddipalle, CHITTOOR - 517001. Ph: 08572-233187.

Ref: NREDCAP/CTR/Solar/RESCO/2019-20/89

Date: 27.11.2019

**TO WHOM SO EVER IT MAY CONCERN**

This is to certify that M/s. Rich Phytocare Private Limited, Chennai has successfully completed the work of design supply, installation & commissioned of **3475KWP** of Grid connected Solar Rooftop Systems in Andhra Pradesh (Tender ref: **NREDCAP/OSD/NM/2016-18 Dt:01.07.2016**). The total project value of Rs.20,67,40,677/- comes under same allotment under the above tender ref. As per the allotment the company was installed the Grid Connected Solar Rooftop Systems at respective institutions.

The systems are working satisfactorily for the past 2 years.

  
DISTRICT MANAGER  
NREDCAP  
2-55/2, Near Municipal Corporation  
KONGAREDDIPALLE,  
CHITTOOR - 517 001

## Ratings



### CRISIL-Solar Grading

Rich Pythocare Private Limited  
Theni  
has been awarded



in System Integrator (SI) category of Solar Power (SP) grading  
The grading is valid till **July 30, 2020**

**Ms. Binaifer F. Jehani**  
Business Head  
CRISIL SME Ratings



**Our Website Link**  
**[www.solarpowerkottayam.com](http://www.solarpowerkottayam.com)**  
**[sales@solarpowerkottayam.com](mailto:sales@solarpowerkottayam.com)**

**We look forward to provide you a great solar install experience.**

**Local RPPL Registered Partner Office for support:**

**Indian Business Developers Solar**  
**Kottayam. 686019**  
**Office : 9074938884**  
**[sales@solarpowerkottayam.com](mailto:sales@solarpowerkottayam.com)**  
**[www.solarpowerkottayam.com](http://www.solarpowerkottayam.com)**

**Our Offices:**

- Kottayam.**
- Manarcad Kottayam.**
- Ramanchira-Thirvalla**
- Thrippunithura Kochi.**
- Kumbazha Pathnamthitta**
- Palayam Thiruvananthapuram**
- Kottoor Thrissur**
- Kakkodi Kozhikode**
- Other mini/Colab offices across Kerala.**

**Our locations:** Manarcad-Kottayam, Ramancherra Thirvalla, Cochin, Thrissur, Pathnamthitta, Kozhikode, Malappuram.

\*\*Zero bill means zero consumption bill. KSEB might still charge you meter rental and other charges according to your connection

\*\*If your consumption goes drastically above the reference units that was used to calculate your plant sizing then you will get consumption bill